

INVESTMENT MANAGEMENT



# Morgan Stanley Investment Funds (MS INVF) Emerging Leaders Equity Fund

4Q 2020

FOR PROFESSIONAL CLIENTS ONLY. NOT FOR ONWARD DISTRIBUTION

3052680 Exp. 04/30/2021

# **Competitive Advantages**

Focus on continental sized markets with significant runway of growth

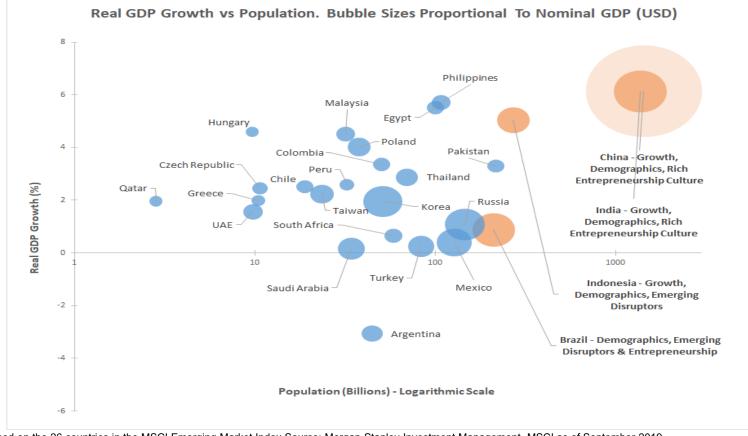
Target great businesses with strong quality characteristics

Concentrated portfolio of high conviction investments that can weather the short term market volatility

Leverage an experienced, well-resourced EM team for economic insights to help minimize country risk

# We See the Greatest Potential in Continental-Sized Markets

- · Focused on 4 of the top 5 demographic markets -- Greater China, India, Brazil, Indonesia
- · Large domestic consumption markets with a long runway for premiumization
- · Legacy of high quality entrepreneurship DNA, driven by systemic / societal needs



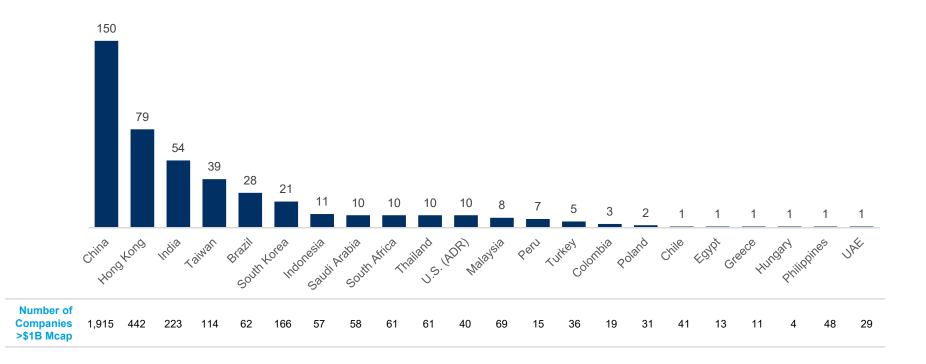
#### Big picture: Twenty-six emerging market countries<sup>1</sup>

<sup>1</sup>Based on the 26 countries in the MSCI Emerging Market Index Source: Morgan Stanley Investment Management, MSCI as of September 2019. This represents how the portfolio management team generally implements its investment process under normal market conditions.

### **Compounders by Country – 5 Years**

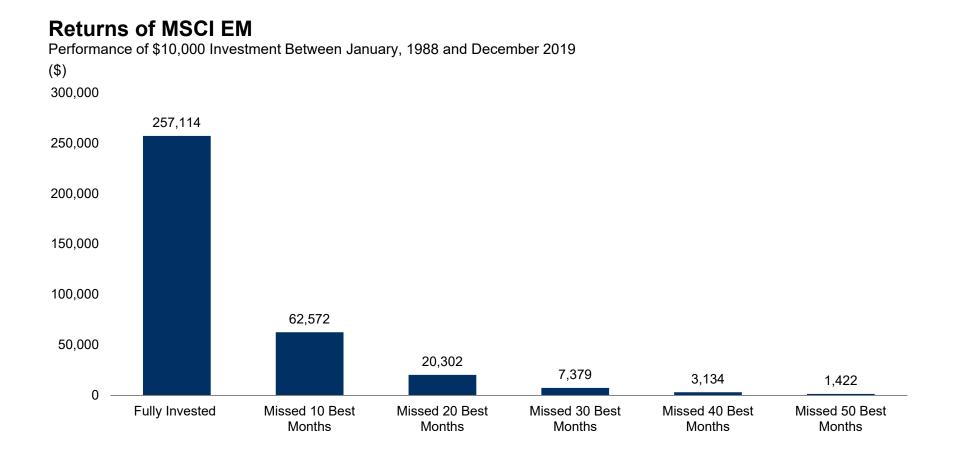
### Number of Companies Compounded by >15% CAGR (\$1BN+ Mcap)

By Country of Exchange, Compound Annual Growth Rate 2016 – 2020 (in USD)



Source: FactSet, MSIM calculations. Data as of December 31, 2020. CAGR represents compound annual growth rate. CAGR calculated for 2016-2020 in USD terms. China includes A shares, Hong Kong includes H shares, United States includes ADR companies.

### Hard to Time the Bottom in Markets



Source: Bloomberg, Factset, Haver, MSIM EM Research as of December 31, 2019

For illustrative purposes only. Past performance is not a guarantee of future results and is not intended to predict or represent the performance of any Morgan Stanley investment or strategy.

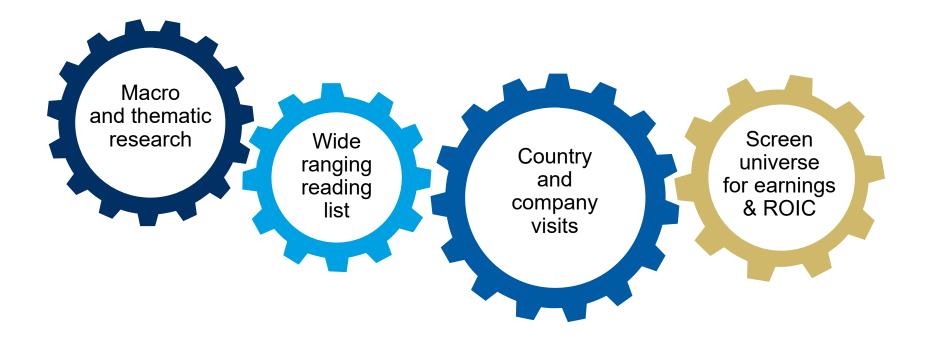
### **Investment Process: Disciplined & Repeatable**



This represents how the portfolio management team generally implements its investment process under normal market conditions.

# **Step 1: Thematic Analysis**

Identify sustainable pockets of growth



# **Step 2: Company Analysis**

### Define high quality growth company



- The company has a proven track record of stable earnings growth
- We can identify a visible path for earnings to grow in the future
  - Growing industry
  - Increasing market share
  - Defensible dominant market position
  - Strategy for expansion



- stable/ improving ROIC
- Low leverage
- Low capital intensity
- Operating Leverage
- We believe ROIC is sustainable
  - Management
  - Stable industry structure
  - Ability to fund growth with internal accruals



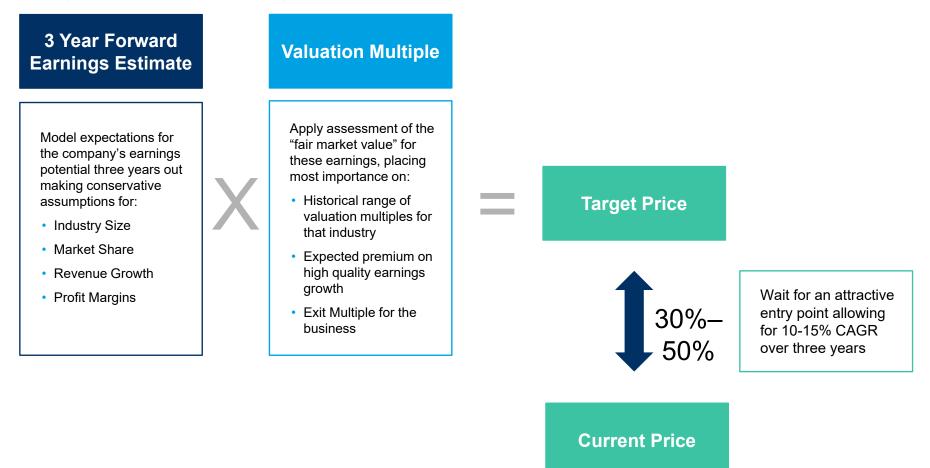
- Management incentives ensure alignment of interests with shareholders
- Demonstrated disciplined capital management in the past
- Return on invested capital for shareholders is a key performance indicator
- Transparency and availability of information
- Engage on policies to maintain a sustainable business model (E,S,G)

*"When a management with a reputation for brilliance tackles a business with a reputation for bad economics, it is the reputation of the business that remains intact." Warren Buffett* 

This represents how the portfolio management team generally implements its investment process under normal market conditions.

### **Step 3: Entry and Exit Prices**

### **Recognize attractively priced growth**



This represents how the portfolio management team generally implements its investment process under normal market conditions. The targets, turnovers and exposures presented are typical ranges. There is no assurance that these targets will be attained.

### **Portfolio Construction**

### BUY PROCESS

- Initial position size ~0.5%-1%
- Position sizing primarily depends upon conviction and entry price
- Volatility and liquidity are key considerations while sizing
- Top 10 position sizes ~3%-8%

# SELL DISCIPLINE

- Approaching price target / fair value
- Thesis is broken
- Deterioration in thematic growth tailwind, country fundamentals
- Company's inability to execute
- Inconsistent strategic decisions
- · Bad capital allocation
- Better risk adjusted return opportunity

### **CHARACTERISTICS**

#### CONCENTRATED

- 25-40 holdings
- High active share
- Low turnover 30%-40%
- Top 10 holdings ~50-60%

#### LOW VOLATILITY

- Lower standard deviation
- Lower downside capture

#### BENCHMARK AGNOSTIC

- No sector/country constraints
- All cap

#### QUALITY GROWTH

- ROIC >15%
- Predictable mid to high teens earning growth

Refer to Appendix for examples of Buy Process and Sell Discipline

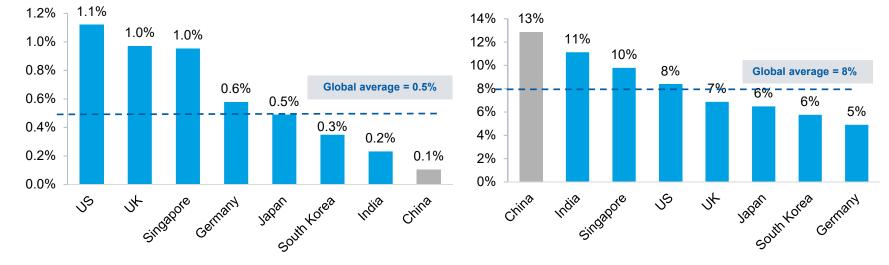
This represents how the portfolio management team generally implements its investment process under normal market conditions. The targets, turnovers and exposures presented are typical ranges. There is no assurance that these targets will be attained.

# Thematic : China Cloud & SaaS

### **Structural Momentum**

Software spending as % of GDP

- Structural growth of ~35-40% revenue CAGR over 5yrs driven by penetration
- Industry structure increasingly consolidated and accelerating adoption driven by structural digitalization of enterprise workflows
- High Gross Margins as multiple SaaS offerings combine on a platform (PaaS)



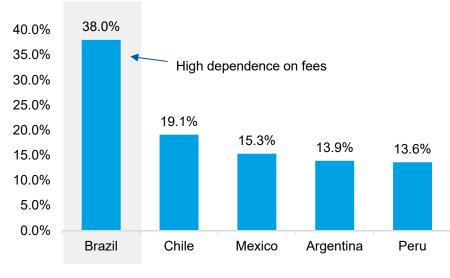
#### Software spending CAGR (2019-2024E)

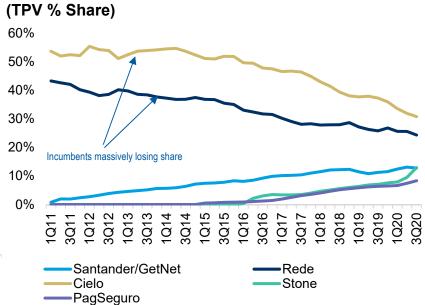
Source: Morgan Stanley Investment Management, JP Morgan, Gartner, World Bank, iResearch. Data as of 2019. For illustrative purposes only. Information on securities is provided for reference only and should not be deemed as a recommendation to buy or sell securities referenced. Securities identified and described herein may or may not be held in the portfolios at the date of this publication. Past performance is not indicative of future performance. Forecasts/estimates are based on current market conditions, subject to change, and may not necessarily come to pass.

# **Thematic : Brazil Fintech**

### **Market Disruption On-Going**

- Disrupters growing asymmetrically by breaking inefficient profit pools & democratizing finance
- TPV structural growth of 20%+ CAGR driven by cheap POS adoption & no-frills retail accounts. Regulatory alignment with disruptors to lower financial inefficiency
- New adjacencies around a core offering (PagBank for Pagseguro, SaaS for Stone) = Operating Leverage





**Incumbents Losing Market Share In Payment** 

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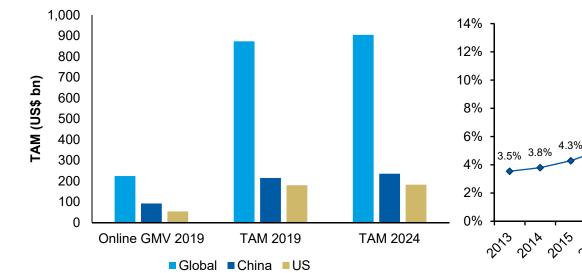
Source: Morgan Stanley Investment Management, JP Morgan, Anbima, ABECS, Company Reports. Data as of September 30, 2020. For illustrative purposes only. Information on securities is provided for reference only and should not be deemed as a recommendation to buy or sell securities referenced. Securities identified and described herein may or may not be held in the portfolios at the date of this publication. Past performance is not indicative of future performance.

#### Fees-to-Revenue Ratio For LatAm Banks

# **Thematic : Global On-Demand / Food Delivery**

### **Changing Habits Globally**

- One of highest structural growth thematics driven by adoption, aided by Covid / stay at home trend
- Huge market ~US\$ 900bn food delivery TAM (online penetration quite low = long runway) with leadership emerging / strengthening at national levels
- Strong logistics capabilities at hyper-local level combined with network optimization creating moats
- Adjacencies (groceries, express delivery) with primary food delivery bringing operating leverage



#### Global Online Food Delivery TAM Evolution

#### **Global Food Delivery Penetration Vs Restaurant Sales**

Source: Morgan Stanley Investment Management, Bernstein. Data as of 2019. For illustrative purposes only. Information on securities is provided for reference only and should not be deemed as a recommendation to buy or sell securities referenced. Securities identified and described herein may or may not be held in the portfolios at the date of this publication. Past performance is not indicative of future performance. Forecasts/estimates are based on current market conditions, subject to change, and may not necessarily come to pass.

### **MS INVF Emerging Market Leaders Fund**

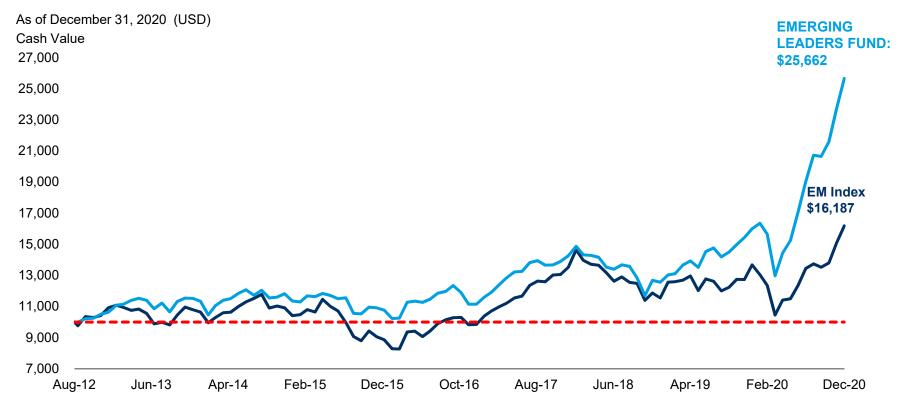
CONSUMER	FINANCIALS	HEALTHCARE	TECHNOLOGY
Brands:	Structural Market Share	Hospitals:	Artificial Intelligence /
Li Ning, Nike	Winners:	Apollo Hospitals	Semiconductors:
	Kotak Mahindra Bank		AMD, Nvidia, TSMC
Delivery Services:		Telemedicine:	
Delivery Hero, Meituan	Niche Lenders:	Ping-An Healthcare &	Cloud Infrastructure:
Dianping	AU Small Finance Bank, Bajaj	Technology	Voltronic
	Finance		
Education:			Ecosystems:
New Oriental Education	Insurance:		Allegro, Alibaba,
Niche Platforms:	HDFC Life		Mercadolibre, Tencent
Global Fashion Group			Next-gen Ecosystems:
			Pinduoduo, SEA Ltd.
Media & Entertainment:			
Bilibili			Localization:
			Silergy
Premiumization:			
Wuliangye Yibin			Payments/Fintech:
			Pagseguro Digital, Stoneco
Specialty Chemicals:			
Aarti Industries, PI Industries,			SaaS:
SRF			Agora, Kingdee

Provided for informational purposes only and should not be deemed as a recommendation to buy or sell the securities mentioned or the securities in the sectors shown above. Each portfolio may differ due to specific investment restrictions and guidelines. Emerging Markets Leaders Fund securities shown reflect portfolio holdings over 10 bps within the sub-sectors shown as of 12/31/2020. Holdings are subject to change.

### **Compounding Effects of Performance**

### **MS INVF Emerging Leaders Fund vs. MSCI Emerging Markets Index**

MS INVF Emerging Leaders Fund Inception Date is August 17, 2012



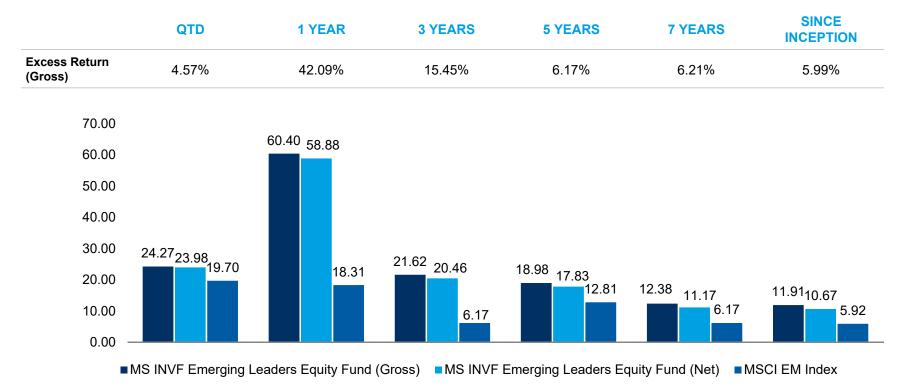
The chart shows the performance of 10,000 USD invested since inception (Cash Value). Performance returns reflect the average annual rates of return. The comparison index is the MSCI Emerging Markets Net Index with cumulative dividends reinvested. Past performance is not a reliable indicator of future results. Returns may increase or decrease as a result of currency fluctuations. All performance data is calculated NAV to NAV, gross of fees, and does not take account of commissions and costs incurred on the issue and redemption of units. The sources for all performance and Index data is Morgan Stanley Investment Management. Had fees been included, returns would be lower. Please refer to slides 13 for year-to-date performance.

### **Performance Returns**

### **MS INVF Emerging Leaders Equity Fund**

#### Performance Returns as of December 31, 2020 (USD) (%)

MS INVF Emerging Leaders Equity Fund inception date is August 17, 2012



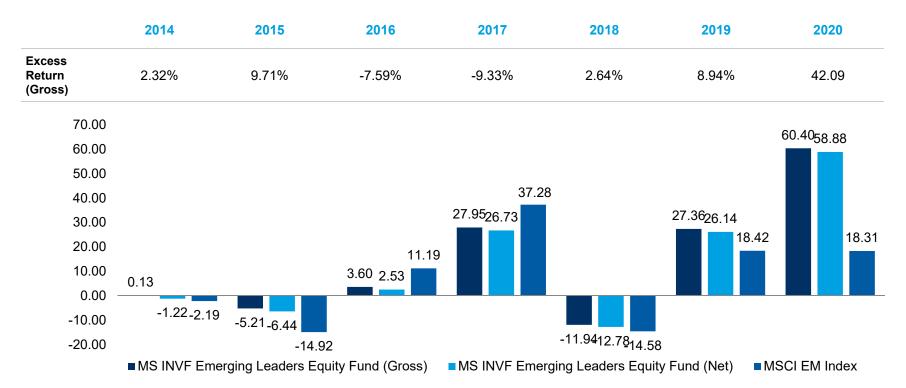
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### **Performance Returns**

### **MS INVF Emerging Leaders Equity Fund**

#### Calendar Year Performance Returns (%)

MS INVF Emerging Leaders Equity Fund inception date is August 17, 2012



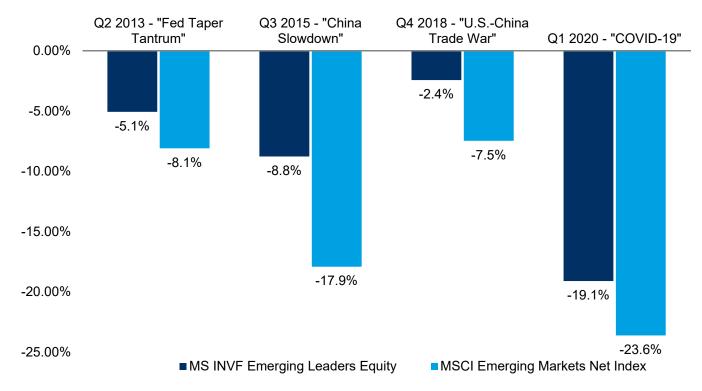
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# **Record of Outperforming in Tough Times**

**MS INVF Emerging Leaders Equity vs. MSCI Emerging Markets Index in Down Quarters** 

**Returns During Worst Quarters for MSCI Emerging Markets Net Index Since June 2011** 

Performance (%) Through December 31, 2020



The comparison index is the MSCI Emerging Markets Net Index with cumulative dividends reinvested. Past performance is not a reliable indicator of future results. Returns may increase or decrease as a result of currency fluctuations. All performance data is calculated NAV to NAV, net of fees, and does not take account of commissions and costs incurred on the issue and redemption of units. The sources for all performance and Index data is Morgan Stanley Investment Management.

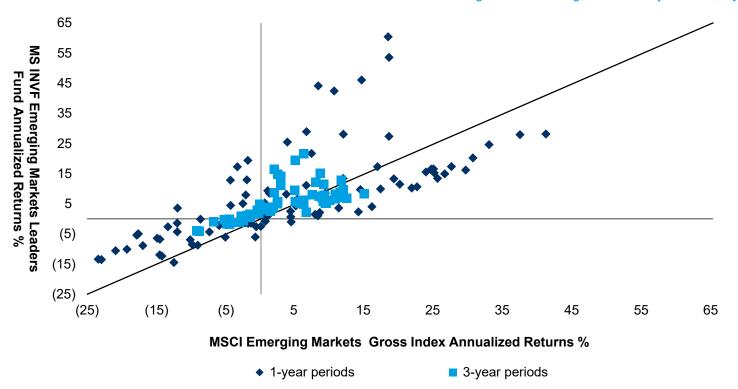
### **Consistent Outperformance in Down Markets**

### MS INVF Emerging Leaders Equity vs. MSCI Emerging Markets Net Index

Rolling 1- and 3- year periods from inception through December 31, 2020 (USD), monthly data gross of fees

MS INVF Emerging Leaders Equity Inception Date is August 17, 2012 MS INVF Emerging Leaders Equity Annualized Returns (%)

Rolling Periods Beating the Index: 1-year 60%; 3-years 68%



Performance returns reflect the average annual rates of return. The comparison index is the MSCI Emerging Markets Net Index with cumulative dividends reinvested. Past performance is not a reliable indicator of future results. Returns may increase or decrease as a result of currency fluctuations. Average excess monthly returns are presented GROSS of investment management advisory fees, include the reinvestment of dividends and income and would be lower if fees were deducted. Had portfolio operating expenses been included, the returns would be lower and the results may differ. The sources for all performance and Index data is Morgan Stanley Investment Management. Please refer to slides 13-14 for current performance information. Please refer to slides 13 for year-to-date performance.



INVESTMENT MANAGEMENT

ESG

# **ESG Framework: Our Engagement Philosophy**

Our approach centers on direct engagements with company management on material ESG issues

#### Materiality

 We identify key ESG issues for each company based on the industry and country

#### **Direct Engagements**

- We conduct in-depth discussions with management teams to understand alignment of sustainability and corporate strategies
- Focus on long-term strategy and material ESG risks

#### **Promote Better Corporate Behavior**

 We seek to use our discussions and proxy votes to encourage companies to engage and address ESG risks and opportunities

#### Track Progress to Achieve Meaningful Change

 We maintain a centralized database to monitor company initiatives and store engagement notes

#### Incorporate Engagement into Investment Decision

 Updates and information gathered during company meetings along with internal assessment of management's strategy and progress are key inputs to decision-making

# **EMLead Rankings**

### **MSCI Scores**<sup>1</sup>

# 5.0

#### **Portfolio Quality Score**

Versus the MSCI EM Index at 4.9

4.8	<b>Environmental</b> Versus the index at 5.1
5.1	<b>Social</b> Versus the index at 4.9
3.9	<b>Governance</b> Versus the index at 3.4

#### **MSCI Individual Portfolio Position Rankings**

#### **Highest Rated Companies by MSCI**

- 1. Taiwanese semiconductor manufacturer (TSMC 5.32%) industry leader in water efficiency and employee engagement
- 2. Multinational semiconductor manufacturer (Nvidia 1.89%) strong human capital management and conflict-free sourcing programs
- 3. Hong Kong software company (Kingdee 2.62%) -- strong employee management and data security initiatives
- 4. Chinese e-commerce platform (Meituan 6.65%) strong data protection measures, labor challenges persist
- 5. Latin American e-commerce company (Mercadolibre 6.33%) strong employee initiatives, limited measures to mitigate data protection risks

#### Lowest Rated Companies by MSCI

- 1. Multinational semiconductor manufacturer (Silergy 2.79%) well positioned to capture clean tech opportunities but lags peers in talent retention strategy
- 2. Chinese alcoholic beverage company (Wuliangye 2.23%) weak practices to mitigate waterrelated risks; lack of a responsible marketing policy
- 3. Chinese education services provider (New Oriental Education 1.38%) vulnerability to potential data breaches continues owing to lack of data security mechanisms
- 4. Chinese video sharing website (Bilibili 0.26%) limited initiatives to develop and maintain a skilled workforce
- Chinese sportswear company (Li Ning 4.23%) lacks programs to sustainably source raw materials

#### **Carbon Footprint**<sup>2</sup>

	Carbon Emissions	Total Carbon Emissions*	Carbon Intensity	Weighted Average Carbon Intensity
Portfolio	15.6	15,634	165.0	105.8
MSCI EM Index	227.2	227,189	418.1 260.9	
	t CO2e / \$M invested	t CO2e	t CO2e / \$M Sales	

<sup>1</sup> Scale of 0 – 10 (Weak – Strong). As of December 2020. Rankings based on the Morgan Stanley Institutional Fund, Inc. Emerging Markets Leaders Fund. MSCI coverage includes 1,329 of the 1,394 holdings. Quality score is a portfolio weighted-average of individual companies' ESG ratings.

<sup>2</sup> Source: MSCI ESG. Based on portfolio investment of \$1,000,000,000 in the portfolio and index. Coverage by portfolio weight for carbon analytics is 81.9% for the portfolio and 99.1% for the MSCSI EM Index **Past performance is no guarantee of future results.** Subject to change daily. Provided for informational purposes only and should not be deemed as a recommendation to buy or sell the securities in the sectors shown above.

# **Emerging Markets Leaders Portfolio Proxy Voting**

- We vote all shares in the portfolio guided by MSIM's Proxy Voting Policy. No securities lending.
- We make use of third party research vendors (e.g. ISS) for guidance, though all vote recommendations are made by the MSIM team. We have five full time professionals supporting proxy voting across the globe.
- Portfolio managers oversee votes and make their own recommendations.
- Example of voting against management: we voted against approving remuneration and tantiem of directors and commissioners because disclosure was limited and, in our view, needed to improve.

# Common reasons we abstain or vote against management

- If we are not given the opportunity to vote on individual nominees to the board of directors
- Nominees appear overcommitted on other boards, or do not attend board meetings regularly
- If disparate issues are combined under one vote
- Long term incentives not sufficiently tied to performance
- Lack of or insufficient information
- Proposals that we believe could dilute existing shareholders

# Common reasons we vote with management

- Routine proposals such as approval of financial statements, auditor reports, bylaw amendments
- Nominees for board of directors which meet our requirements
- Proposals aimed at eliminating unequal voting rights
- Dividend payout, share repurchase and stock splits if reasonable
- We support enhanced disclosure on social, political and environmental matters so long as we believe reporting isn't too onerous or costly

This represents how the portfolio management team generally implements its investment process under normal market conditions.

# **Risk Considerations**

- The fund relies on other parties to fulfill certain services, investments or transactions. If these parties become insolvent, it may expose the fund to financial loss.
- There may be an insufficient number of buyers or sellers which may affect the funds ability to buy or sell securities.
- There are increased risks of investing in emerging markets as political, legal and operational systems may be less developed than in developed markets.
- Past performance is not a reliable indicator of future results. Returns may increase or decrease as a result of currency fluctuations. The value of investments and the income from them can go down as well as up and investors may lose all or a substantial portion of his or her investment.
- The value of the investments and the income from them will vary and there can be no assurance that the Fund will achieve its investment objectives.
- Investments may be in a variety of currencies and therefore changes in rates of exchange between currencies may cause the value of investments to decrease or increase. Furthermore, the value of investments may be adversely affected by fluctuations in exchange rates between the investor's reference currency and the base currency of the investments.

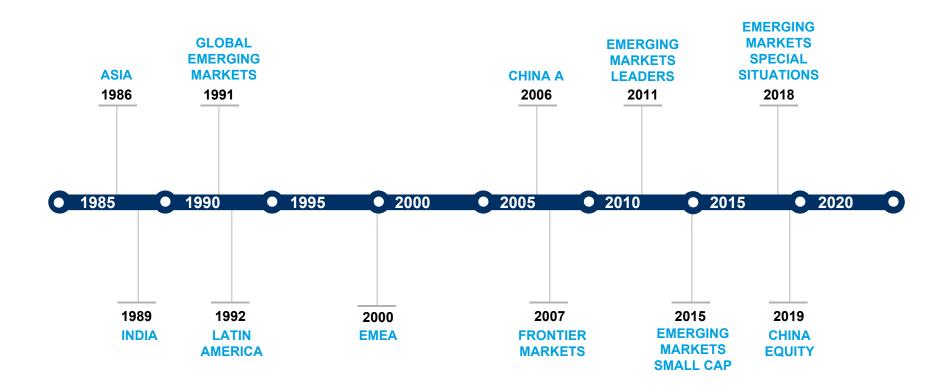


INVESTMENT MANAGEMENT

**Appendix and Disclosures** 

# **Investment Pioneers in Emerging Markets Since 1986**

**History of Morgan Stanley Investment Management offerings** 



Source: MSIM. Data as of December 2020. For illustrative purposes only.

### **Our Investment Team**

**GLOBAL MACRO** 

Ruchir Sharma

Jitania Kandhari

Eli Wiseman

**Tony Emerson** 

Amol Rajesh

Stephan Gabillard

#### **Emerging Leaders Strategy Team**

Vishal Gupta (16/7) Arun Kapoor (13/2)

#### **EMERGING MARKETS TEAM**



Source: Morgan Stanley Investment Management. (#) Years of investment experience as of 2021 / Number of Years with the team (rounded up to full year 2021), including previous tenure with the firm. Team members may change, without notice, from time to time.

#### MS INVF EMERGING LEADERS EQUITY FUND | Q4 2020 27

# **MSIM Global Emerging Markets Flagship Strategies**

Assets Under Management <sup>(1)</sup> (MM) as of December 31, 2020

CORE/REGIONAL		
Global Emerging Markets	\$7,912	NIGUE
Asia <sup>(2)</sup>	\$5,279	NICHE
atin America	\$359	AGNOSTIC MM
astern Europe, Middle East & Asia	\$92	2,867 MM
GNOSTIC		TOTAL AUM:
nerging Markets Leaders	\$1,579	\$17,522 MM
nina A-Share <sup>(3)</sup>	\$906	
lia	\$382	13,642
ICHE		13,642 MM
merging Markets Special Situations	\$679	CORE/REGIONA
ontier Markets	\$190	
merging Markets Small Cap	\$144	

Source: Morgan Stanley Investment Management

1. Assets are presented in millions of US dollars. The figure includes assets managed globally under these strategies within a number of separate products, jurisdictions and mandates.

2. Includes developed Asia as defined by MSCI.

3. China A-Share includes China Equity.

This represents how the portfolio management team generally implements its investment process under normal market conditions.

# **Investment Philosophy and Objectives**

### **PHILOSOPHY**

- Backward looking benchmark is not reflective of best growth opportunities in Emerging Markets and represents a limited opportunity set.
- High quality growth companies bought at the right price offer the best long-term risk adjusted return prospects for investors.
- Country and macro factors matter.
  Understanding country dynamics helps avoid risks and improve decision making.

### **OBJECTIVE**

• We seek to achieve outperformance over a market cycle with lower volatility than the benchmark.

### **CHARACTERISTICS**



This represents how the portfolio management team generally implements its investment process under normal market conditions. There is no assurance a portfolio's investment objectives will be achieved. Investing involves risks.

# What We Do & We Don't

### We invest in..

- $\checkmark$  Structural themes with sustainable and predictable growth
- √ Leaders / Emerging Leaders
- $\checkmark$  Family owned or professionally run business
- √ Large continental size markets

### We don't invest in..

- × Business which we don't understand
- × Businesses where earning are volatile and visibility is low
- × Cyclicals
- × High political risk countries, weak institutions
- × Business prone to state interference
- × Me-too Beneficiaries / Catch-up Players/ Fads
- × Trigger-based or Momentum Winners

### Structural, Scalable, Predictable, Reduced Downside

This represents how the portfolio management team generally implements its investment process under normal market conditions.

### **Comprehensive Approach to Risk**

#### 1<sup>st</sup> Line of Defense

#### **Stock Risk**

- Business Risk: Industry structure, vulnerability to disruption, earnings visibility, distinct business drivers, ESG
- Financial Risk:
  Preference for low financial leverage
- Valuation Risk: Build downside risk into price targets
- Management Risk: Quality, alignment with shareholders
- Liquidity Risk: \$1bn market cap, monitor ADTV

#### 2<sup>nd</sup> Line of Defense

#### **Country Risk**

- Proprietary Macro Framework Analyzes:
  - Country Growth Risk: Avoid countries with decelerating growth
  - Currency Risk: Minimize exposure to depreciating currencies
  - Political Risk: Evaluate with country visits and macro research

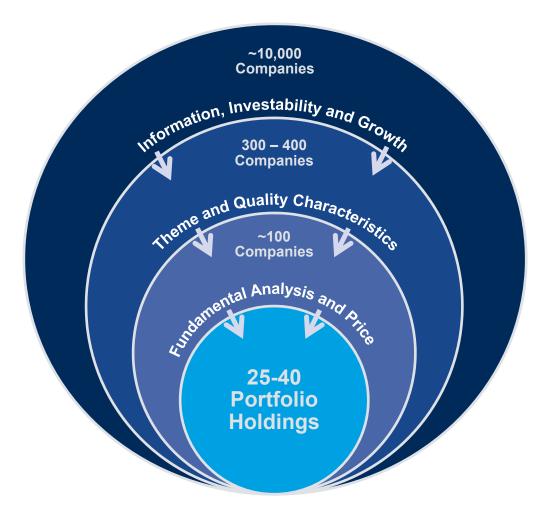
#### 3<sup>rd</sup> Line of Defense

#### **Firm Wide Oversight**

- Risk reporting: Monthly BARRA risk reports using EM model, scenario analysis
- Global Risk and Analysis Team: Highlight investment & operational risks to team and senior management
- Risk Management Committee: Meets quarterly to discuss portfolio risk
- CIO Framework: Investment team present quarterly on portfolio and market update
- Compliance Department:
  Pre and post trade compliance
  Investment guidelines compliance

This represents how the portfolio management team generally implements its investment process under normal market conditions.

# **Coverage Universe**



### Exposure

### **MS INVF Emerging Leaders Equity Fund**

#### **Country Exposure**

As of December 31, 2020

#### **Industry Group Exposure**

As of December 31, 2020

China	33.76%
India	19.78%
Brazil	13.12%
Taiwan	10.69%
Indonesia	7.32%
Germany	6.17%
United Ctates	
United States	5.81%

Semiconductors & Semiconductor Equipment10.95%Software & Services10.16%Consumer Durables & Apparel7.20%Banks5.84%Health Care Equipment & Services4.93%Diversified Financials4.58%Materials4.44%Capital Goods2.58%Food, Beverage & Tobacco2.23%Insurance1.56%	Retailing	27.79%
Software & Services10.16%Consumer Durables & Apparel7.20%Banks5.84%Health Care Equipment & Services4.93%Diversified Financials4.58%Materials4.44%Capital Goods2.58%Food, Beverage & Tobacco2.23%Insurance1.56%	Media & Entertainment	13.60%
Consumer Durables & Apparel7.20%Banks5.84%Health Care Equipment & Services4.93%Diversified Financials4.58%Materials4.44%Capital Goods2.58%Food, Beverage & Tobacco2.23%Insurance1.56%	Semiconductors & Semiconductor Equipment	10.95%
Banks5.84%Health Care Equipment & Services4.93%Diversified Financials4.58%Materials4.44%Capital Goods2.58%Food, Beverage & Tobacco2.23%Insurance1.56%	Software & Services	10.16%
Health Care Equipment & Services4.93%Diversified Financials4.58%Materials4.44%Capital Goods2.58%Food, Beverage & Tobacco2.23%Insurance1.56%	Consumer Durables & Apparel	7.20%
Diversified Financials4.58%Materials4.44%Capital Goods2.58%Food, Beverage & Tobacco2.23%Insurance1.56%	Banks	5.84%
Materials4.44%Capital Goods2.58%Food, Beverage & Tobacco2.23%Insurance1.56%	Health Care Equipment & Services	4.93%
Capital Goods2.58%Food, Beverage & Tobacco2.23%Insurance1.56%	Diversified Financials	4.58%
Food, Beverage & Tobacco2.23%Insurance1.56%	Materials	4.44%
Insurance 1.56%	Capital Goods	2.58%
	Food, Beverage & Tobacco	2.23%
Consumer Services 1.38%	Insurance	1.56%
	Consumer Services	1.38%

Source: Morgan Stanley Investment Management. Excludes cash.

Portfolio data was generated from Morgan Stanley's internal accounting records. Portfolio allocation is based on the total market value of the portfolio. Subject to change daily. Provided for informational purposes only and should not be deemed as a recommendation to buy or sell securities in the countries shown above. Numbers may not add to 100 due to rounding.

### **Portfolio Characteristics**

### **MS INVF Emerging Leaders Equity Fund**

#### Data as of December 31, 2020

Presented in USD Terms

	MS INVF EMERGING LEADERS EQUITY FUND	MSCI EMERGING MARKETS NET INDEX
Price/Earnings (LTM) <sup>(1)</sup>	57.91	19.90
Price/Cash Flow	47.28	9.75
Dividend Yield (%)	0.25	1.78
ROE (%)	14.02	12.63
Price/Book	11.04	2.07
Active Share	80.20	-
Name Turnover (1 year %)	50.00	-
Number of Holdings	32	1,129
MARKET CAPITALIZATION		
Weighted Median Market Capitalization (\$M)	54,078	19,484
Over 20 Bn	66.34%	64.78%
5 – 20 Bn	16.05%	27.79%
1 – 5 Bn	14.84%	7.92%
0 – 1 Bn	_	0.01%
Cash	2.77%	-

#### Risk / Return Statistics – Three Years as of December 31, 2020

Presented in USD Terms based on gross returns

Ũ	MS INVF EMERGING LEADERS EQUITY FUND	MSCI EMERGING MARKETS NET INDEX
Tracking Error	9.85	-
Information Ratio	1.57	-
Sharpe Ratio	0.95	0.23
Downside Capture (%)	73%	-
Upside Capture (%)	125%	-
Standard Deviation	21.02	19.88
Beta	0.94	-

Source: Morgan Stanley Investment Management

Past performance is not indicative of future results. Had fees been included, returns would be lower and results may differ. Subject to change daily. Provided for informational purposes. MSCI Emerging Markets Index is shown for comparison purposes only.

1. LTM = Last Twelve Months.

# **Top Ten Holdings**

#### **MS INVF Emerging Leaders Equity Fund**

As of December 31, 2020

			MS INVF EMERGING			
	LARGEST EM		LEADERS			
	COUNTRY		EQUITY FUND	MSCI EM	INITIAL	
SECURITY	OF REVENUE	THEME	(%)	INDEX (%)	PURCHASE	MONTHS HELD
SEA Ltd	Indonesia	Ecosystems	7.32	0.00	2020-Mar	9
Meituan Dianping	China	Delivery Services	6.65	1.73	2019-May	19
Mercadolibre Inc	Brazil	Ecosystems	6.33	0.00	2019-Jan	23
Tencent Holdings Ltd	China	Ecosystems	6.01	5.30	2015-Mar	69
Taiwan Semiconductor Mfg Co Ltd	Taiwan	Artificial Intelligence / Semiconductors	5.32	5.89	2016-May	55
Alibaba Group Holding Ltd	China	Ecosystems	4.84	5.59	2017-Apr	44
Delivery Hero AG	Korea	Delivery Services	4.76	0.00	2020-Jul	5
Bajaj Finance Ltd	India	Banks / Structural Market Share Winners	4.58	0.25	2019-Nov	13
Li Ning	China	Brands	4.23	0.18	2019-Sep	15
Kotak Mahindra Bank Ltd	India	Banks / Structural Market Share Winners	3.55	0.19	2019-Feb	22
Top 10 Holdings			53.59	19.15		

Source: Morgan Stanley Investment Management

Subject to change daily. MSCI Emerging Markets Index is shown for comparison purposes only. Top ten holdings are provided for informational purposes only and should not be deemed as a recommendation to purchase or sell the securities mentioned or securities within the countries and industries shown. Investors should not assume that investments in the securities identified were or will be profitable. **Holdings are subject to change**.

### **Emerging Leaders Strategy Team**

#### **Vishal Gupta**

Managing Director



Vishal is a Portfolio Manager on the Global Emerging Markets equity team, focusing on the Emerging Markets Leaders strategy, based in Singapore. He joined Morgan Stanley in 2014 and has 16 years of investment experience. Prior to joining the firm, Vishal worked at Sansar Capital as a research analyst covering Asian equities. Previously, he was an analyst covering the India oil & gas and retail sectors at Brics Securities in Mumbai. Vishal received his Bachelor's degree in Mechanical Engineering from Thapar University and an M.B.A. from the Indian Institute of Management, Ahmedabad.

#### Arun Kapoor Vice President



Arun is an Analyst on the Global Emerging Markets equity team, focusing on the Emerging Markets Leaders strategy, based in Singapore. He joined Morgan Stanley in 2019 and has 13 years of investment experience. Prior to joining the firm, Arun worked at Ariana Investment Management as an investment analyst covering Asia Pacific ex-Japan equities. Previously, he worked in Asian equities at Macquarie Securities (Singapore, Mumbai) and Indian equities at Bank of America Merrill Lynch (Mumbai). Arun received his Bachelor's degree in Electrical Engineering from Indian Institute of Technology, Delhi.

### **Steve Sun, CFA**

**Executive Director** 



Steve is a Senior Portfolio Specialist for the Global Emerging Markets Equity team. He joined the firm in 2016 and has 27 years of investment experience. Prior to joining the firm, Steve was with Nomura Financial Investment Korea and BNP Paribas Singapore. He worked as Portfolio Manager focusing on Asian markets for J.H. Whitney Investment Mgmt and Tantallon Capital Advisors in Singapore. He was also with Merrill Lynch and Jardine Fleming Securities in New York and Hong Kong. Steve received a B.A. from Northwestern University in economics and a M.B.A. from Columbia University. He holds the Chartered Financial Analyst designation.

#### Definitions

Active Share is a measure of the percentage of stock holdings in a managers portfolio that differ from the benchmark index (based on holdings and weight of holdings). Active Share scores range from 0%-100%. A score of 100% means you are completely different from the benchmark. Active Share calculation may consolidate holdings with the same economic exposure. Beta is a measure of the relative volatility of a security or portfolio to the market's upward or downward movements. A beta greater than 1.0 identifies an issue or fund that will move more than the market, while a beta less than 1.0 identifies an issue or fund that will move less than the market. The Beta of the Market is always equal to 1. Dividend yield is the ratio between how much a company pays out in dividends each year relative to its share price. Downside Capture Ratio is a statistical measure of an investment manager's overall performance in down-markets. Downside capture indicates how correlated a fund is to a market, when the market declines. "ESG" investment: Environmental Social and Governance based investment is an investment approach which takes explicit account of the environmental, social and corporate governance aspects of all proposed investments. Information Ratio is the portfolio's alpha or excess return per unit of risk, as measured by tracking error, versus the portfolio's benchmark. Number of holdings provided are a typical range, not a maximum number. The portfolio may exceed this from time to time due to market conditions and outstanding trades. Price/book compares a stock's market value to the book value per share of total assets less total liabilities. This number is used to judge whether a stock is undervalued or overvalued. Dividend Yield is the ratio between how much a company pays out in dividends each year relative to its share price. Price/cash flow is a ratio used to compare a company's market value to its cash flow. It is calculated by dividing the company's per-share stock price by the per-share operating cash flow. Price/earnings (P/E) is the price of a stock divided by its earnings per share. Sometimes called the multiple, P/E gives investors an idea of how much they are paying for a company's earning power. The higher the P/E, the more investors are paying, and therefore the more earnings growth they are expecting. Portfolio turnover is a measure of how frequently assets within a fund are bought and sold by the managers. Portfolio turnover is calculated by taking either the total amount of new securities purchased or the amount of securities sold - whichever is less - over a particular period, divided by the total net asset value of the fund. Return on equity (ROE) is the amount of net income returned as a percentage of shareholders equity. Return on equity measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested. Tracking error is the standard deviation of the difference between the returns of an investment and its benchmark. The Sharpe Ratio determines reward per unit of risk. The higher the Sharpe ratio, the better the historical risk-adjusted performance. Upside Capture Ratio is a statistical measure of an investment manager's overall performance in up-markets. The up-market capture ratio is used to evaluate how well an investment manager performed relative to an index during periods when that index has risen. Volatility (Standard deviation) measures how widely individual performance returns, within a performance series, are dispersed from the average or mean value. The Weighted Median Market Capitalization is the point at which half of the market value of a portfolio or index is invested in stocks with a greater market capitalization, and consequently the other half of the market value is invested in stocks with a lower market capitalization.

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